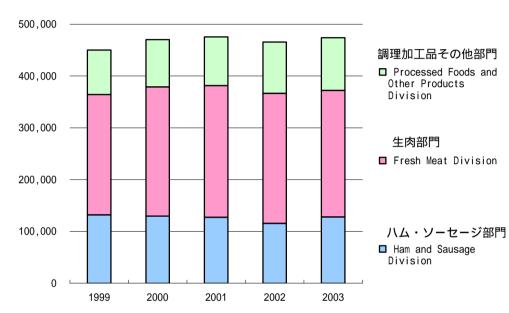
## Net Sales by Product Division

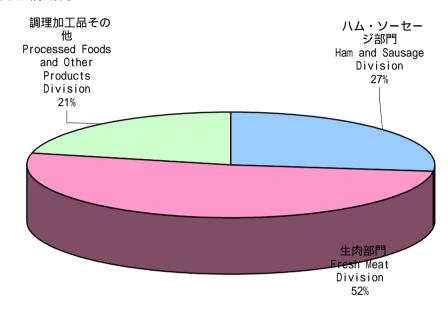
# 部門別売上高

(Millions of Yen 百万円)



#### Share of Net Sales

# 売上構成比



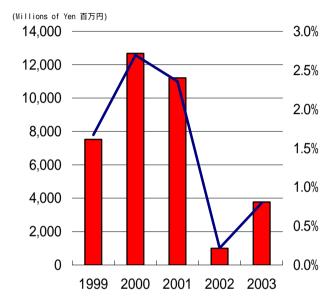
(Millions of Yen 百万円)

		1999	2000	2001	2002	2003
Sales by Product Division	部門別売上高					
Ham and Sausage Division	ハム・ソーセージ部門	132,044	129,413	127,491	115,507	127,911
Fresh Meat Division	生肉部門	232,265	249,810	254,196	251,257	244,459
Processed Foods and Other Products Division	調理加工食品ほか	85,795	91,228	93,830	98,874	101,520
Total	合計	450,104	470,452	475,518	465,639	473,891

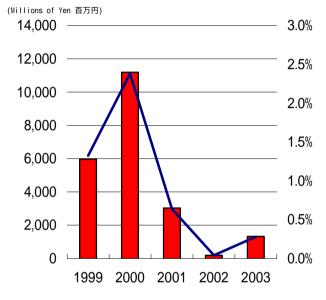
(Years ended March 31 各表示年の3月31日に終了した会計年度) Operating Income and

Operating Income/Net Sales

#### 営業利益、売上高営業利益率



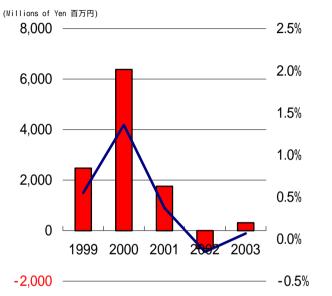
Income Before Income Taxes
Income Before Income Taxes/Net Sales
税引前利益、売上高税引前利益率



Net Income(loss)

Net Income(loss)/Net Sales

当期純利益(損失)、売上高当期純利益(損失)率



(Millions of Yen 百万円)

		1999	2000	2001	2002	2003
Net Sales	売上高	450,104	470,452	475,518	465,639	473,891
Operating Income	営業利益	7,519	12,672	11,203	1,002	3,768
Operating Income/Net Sales (%)	売上高営業利益率	1.7%	2.7%	2.4%	0.2%	0.8%
Income Before Income Taxes	税引前利益	5,962	11,190	3,031	189	1,327
Income Before Income Taxes/Net Sales (%)	売上高税引前利益率	1.3%	2.4%	0.6%	0.0%	0.3%
Net Income(loss)	当期純利益 ( 損失 )	2,475	6,378	1,757	(707)	312
Net Income(loss)/Net Sales(%)	売上高当期純利益(損失)率	0.5%	1.4%	0.4%	-0.2%	0.1%

## Capital Investment

## 設備投資額

(Millions of Yen 百万円) 20,000

## Depreciation

## 減価償却費

(Millions of Yen 百万円)
15,000

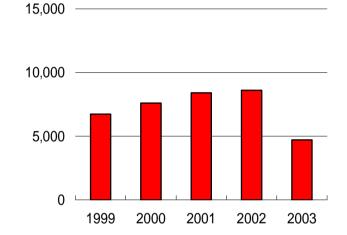


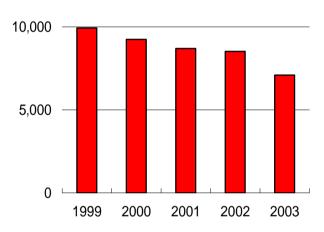
# R&D Expenditures/Net Sales

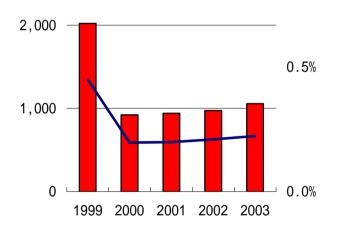
## 研究開発、売上高研究開発費比率

(Millions of Yen 百万円)
3,000 ———

**— 1.0**%







(Millions of Yen 百万円)

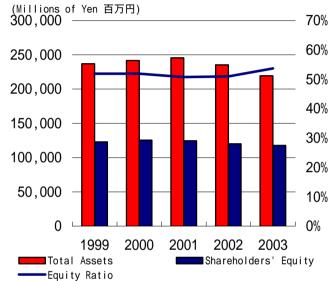
		1999	2000	2001	2002	2003
Capital Investment	設備投資額	6,728	7,600	8,400	8,600	4,700
Depreciation	減価償却費	9,935	9,244	8,700	8,519	7,095
R&D Expenditures	研究開発費	2,020	922	941	974	1,056
R&D Expenditures/Net Sales	売上高研究開発費比率	0.4%	0.2%	0.2%	0.2%	0.2%

Note:Effective from fiscal 2000, the standards for accounting for R&D Expenditures and software charged.

注:研究開発費は、2000年度より研究開発費及びソフトフェアの会計処理に関する実務指針に基づき変更しています。

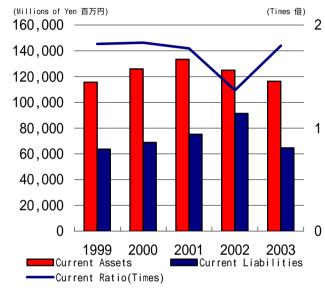
Total Assets, Stockholders' Equity and Equity Ratio

#### 総資産、株主資本及び株主資本比率

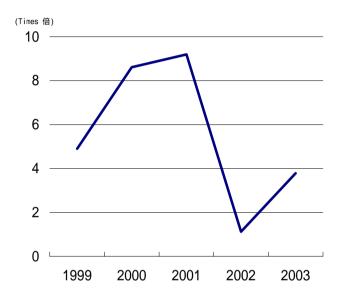


Current Assets and Current Liabilities Current Ratio(Times)

#### 流動資産、流動負債及び流動比率



Interest Coverage インタレストカバレッジ



(Millions of Yen 百万円)

		1999	2000	2001	2002	2003
Total Assets	総資産	236,866	241,654	245,530	235,362	219,382
Shareholders' Equity	株主資本	122,929	125,475	124,555	120,002	117,771
Equity Ratio	株主資本率	51.9%	51.9%	50.7%	51.0%	53.7%
Current Assets	流動資産	115,634	125,903	133,390	124,927	116,343
Current Liabilities	流動負債	63,671	68,864	75,219	91,382	64,651
Current Ratio(Times)	流動比率 ( 倍 )	1.82	1.83	1.77	1.37	1.80
Interest Coverage (Times)	インタレストカバレッジ(倍)	4.90	8.61	9.19	1.12	3.78
Interest Coverage (Times)	インタレストカバレッジ(倍)	4.90	8.61	9.19	1.12	3.

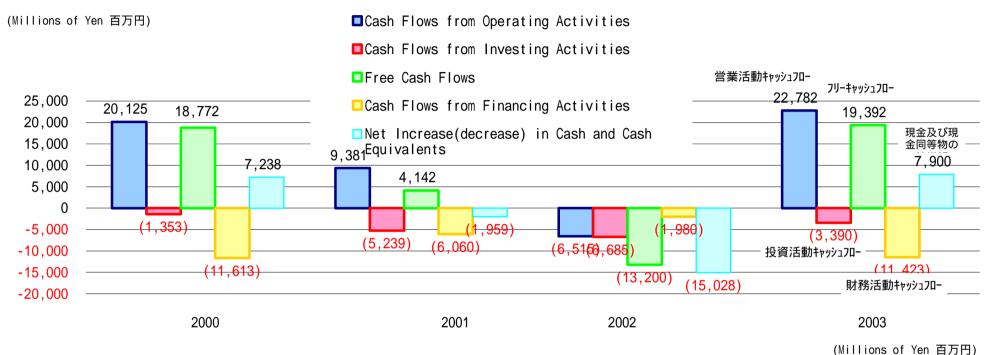
Note:Interest Coverage is calculated as the aggregate of operating Income,

注:インタレストカバレッジは、営業利益と受取利息及び受取配当金の合計を支払利息で除して計算しています。

interest and dividend income divided by interest expense.

#### Cash Flows

## キャッシュフロー



		2000	2001	2002	2003
Cash Flows from Operating Activities	営業活動キャッシュフロー	20,125	9,381	(6,515)	22,782
Cash Flows from Investing Activities	投資活動キャッシュフロー	(1,353)	(5,239)	(6,685)	(3,390)
Free Cash Flows	フリーキャッシュフロー	18,772	4,142	(13,200)	19,392
Cash Flows from Financing Activities	財務活動キャッシュフロー	(11,613)	(6,060)	(1,980)	(11,423)
Net Increase(decrease) in Cash and Cash Equivalents	現金及び現金同等物の純増減額	7,238	(1,959)	(15,028)	7,900

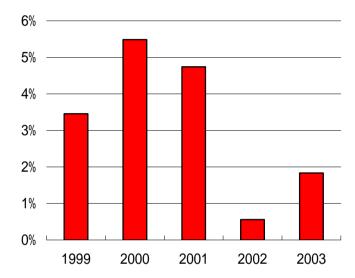
Note: Free cash flows is the aggregate of cash flows from operating activities and cash flows from investing activities.

注:フリーキャッシュフローは営業活動キャッシュフローと投資活動キャッシュフローを合算したものです。

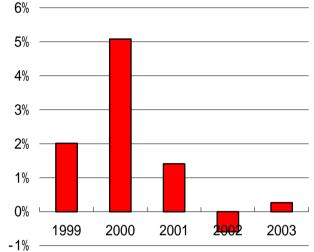
(As of March 31 各表示年の3月31日に終了した会計年度)

Return on Assets (ROA)

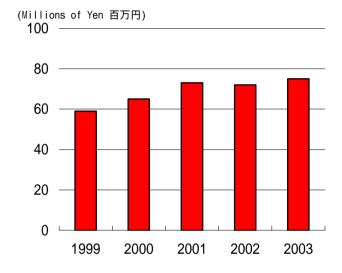
総資産事業利益率



Return on Equity (ROE) 株主資本利益率



Net Sales per Employee 従業員1人当たり売上高



(Millions of Yen 百万円)

		1999	2000	2001	2002	2003
Earnings Before Interest and Taxes (EBIT)	事業利益	8,183	13,263	11,642	1,307	4,024
Net Income(loss)	当期純利益 ( 損失 )	2,475	6,378	1,757	(707)	312
Total Assets	総資産	236,866	241,654	245,530	235,362	219,382
Shareholders' Equity	株主資本	122,929	125,475	124,555	120,002	117,771
ROA(%)	総資産事業利益率	3.5%	5.5%	4.7%	0.6%	1.8%
ROE(%)	株主資本利益率	2.0%	5.1%	1.4%	-0.6%	0.3%
Net Sales per Employee	従業1人当たり売上高	59	65	73	72	75

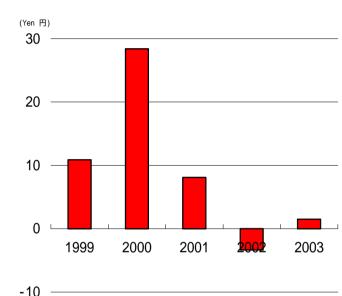
 ${\tt Note: 1.Net\ EBIT\ is\ the\ aggregate\ of\ operating\ income\ and\ interest\ and\ dividend\ income.}$ 

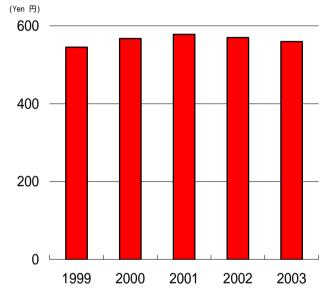
2.Net Sales per Employee is calculated as net sales divided by the average number of employees.

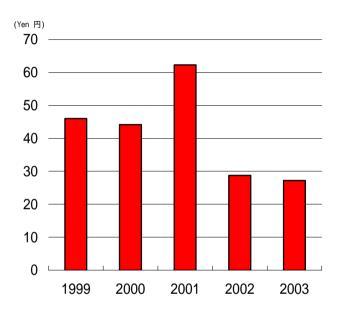
注:事業利益(EBIT)は、営業利益と受取利息と受取配当金を合算したものです。

注:従業員1人当たり売上高は、売上高を期中平均従業員総数で除して計算しています。

Net Income(loss) per Share 1株当たり当期純利益(損失) Shareholders' Equity per Share 1株当たり株主資本 Cash Flows per Share 1株当たりキャッシュフロー







en 円)
en 円)

		1999	2000	2001	2002	2003
Net Income(loss) per Share	1 株当たり当期純利益(損失)	10.87	28.39	8.08	(3.32)	1.49
Shareholders' Equity per Share	1 株当たり株主資本	545.19	567.33	578.04	570.15	559.71
Cash Flows per Share	1 株当たりキャッシュフロー	45.98	44.16	62.30	28.74	27.20

Notes: 1. Shareholders' equity per share is calculated by dividing shareholders' equity at year-end by the number of shares issued, at year-end.

2.Cash flows per share is calculated by dividing cash flows(the total of net income (loss) plus depreciation and amortization minus cash dividends and directors' bonuses) by the number of shares issued, at year-end. 注: 1.1 株当たり株主資本は、期末株主資本を期末発行済株式数で除して計算しています。

2.1株当たりキャッシュフローは、キャッシュフロー(当期純利益(損失)

+ 減価償却費 - 配当金 - 役員賞与 ) を発行済株式数で除して計算しています。

ITOHAM FOODS INC. 2003

Consolidated 連結

Consolidated Balance Sheets	連結貸借対照表					
Assets 資産の部					Millions of Ye	·
	\	1999	2000	2001	2002	2003
Current assets:	流動資産					
Cash and time deposits	現金及び預金	20,450	16,467	15,713	19,248	23,591
Marketable securities	有価証券	12,664	19,536	18,445	3	3,644
Receivables:						
Trade notes and accounts	受取手形及び売掛金	43,559	47,390	53,718	52,034	48,366
Other	(短期)貸付金	500	331	241	154	328
Allowance for doubtful receivables	貸倒引当金	(353)	(391)	(481)	(426)	(404)
Inventories	棚卸資産	36,368	39,587	41,893	47,689	37,668
Deferred tax assets	繰延税金資産	812	835	1,394	1,450	1,583
Other current assets	その他流動資産	1,635	2,148	2,467	4,775	1,568
Total current assets	流動資産合計	115,635	125,903	133,390	124,927	116,344
Investments and non-current assets:						
Investment securities	投資有価証券、関連会社株式	23,195	21,198	21,877	21,101	19,902
Long-term receivables	長期貸付金	440	2,250	2,089	1,454	1,167
Long-term deferred tax assets	長期繰延税金資産	277	530	1,009	2,108	3,099
Other	その他投資等の資産	12,469	10,940	10,534	11,054	9,796
Allowance for doubtful receivables	貸倒引当金	(212)	(580)	(873)	(1,767)	(2,020)
		36,169	34,338	34,636	33,950	31,944
Property, plant and equipment:	固定資産					
Land	土地	24,274	24,173	23,866	23,673	23,442
Buildings and structures	建物、構築物	33,075	30,342	29,714	30,782	28,213
Machinery and equipment	機械装置及び車輌運搬具、工具器具備品	25,607	23,700	22,795	21,184	18,495
Breeding livestock	生物	258	148	217	56	56
Construction in progress	建設仮勘定	262	701	285	169	154
Property, plant and equipment-net	有形固定資産計	83,476	79,064	76,877	75,864	70,360
Intangible assets	無形固定資産	497	775	628	621	735
Foreign currency translation adjustments	為替換算調整	1,090	1,575			
Total assets	資産合計	236,867	241,655	245,531	235,362	219,383

Note: This financial statements are unaudited. Final audited results may vary slightly from those listed. For detailed information, please see Itoham's annual report scheduled for release in mid-August 2003.

注.この英文財務諸表はまだ会計監査が終了していませんので内容が 変更になる可能性があります。詳細は8月中旬発行のアニュアル レポートでご確認下さい。

# <u>Consolidated</u> 連結

				<u> </u>	01150110c	<u> </u>
Consolidated Balance Sheets	連結貸借対照表					·
Liabilities and Shareholders'Equity	負債及び資本の部	1999	2000	2001	Millions of Ye 2002	<u> 197日)</u> 2003
Current liabilities:	流動負債	1999	2000	2001	2002	2003
Bank loans	短期借入金	8,253	4,640	5,784	7,312	6,183
	1年以内返済予定の長期債務	•	•	•	•	•
Long-term debt due within one year	(社債、転換社債、借入金)	901	355	517	23,302	2,057
Notes and accounts payable	支払手形及び買掛金、未払金、未払消費税	43,802	52,858	57,031	52,761	48,672
Income taxes payable	未払法人税、住民税及び事業税	3,137	2,955	3,035	400	1,184
Deferred tax liabilities	繰延税金負債	94	. 77	72	56	63
Other	その他流動負債	7,484	7,980	8,780	7,552	6,492
Total current liabilities	流動負債合計	63,671	68,865	75,219	91,383	64,651
Long-term debt due after one year	長期債務(社債、転換社債、借入金	47,146	43,488	40,621	18,788	31,390
Employees' severance and retirement benefits	退職給付引当金及び退職給与引当金	1,930	2,204	3,854	3,765	4,124
Directors' and statutory auditors' retirement benefits	役員退職慰労引当金	612	778	832	934	917
Long-term deferred tax liabilities	長期繰延税金負債	242	560	82	72	93
Other long-term liabilities	その他固定負債		-	-	45	43
Minority interests	少数株主持分	336	284	367	372	394
Shareholders'equity:	資本					
Common stock	資本金	22,415	22,415	22,415	22,415	_
Additional paid-in capital	資本 資本準備金	30,841	28,852	26,381	24,021	_
Retained earnings	連結剰余金	69,675	74,210	74,147	71,676	_
Net unrealized holding gains on securities		-		3,652	2,882	_
Foreign currency translation adjustments	為替換算調整	_	_	(2,038)	(989)	_
Treasury stock, at cost	自己株式	(1)	(1)	(1)	(2)	_
Common stock	資本金	( · /	-	-	(-)	22,415
Additional paid-in capital	資本剰余金	_	-	-	_	24,021
Retained earnings	利益剰余金	-	-	-	-	70,292
Net unrealized holding gains on securities		-	-	-	-	2,155
Foreign currency translation adjustments	為替換算調整	-	-	-	-	(1,089)
Treasury stock, at cost	自己株式		_	-	-	(23)
Total shareholders'equity	資本合計	122,930	125,476	124,556	120,003	117,771
Total liabilities and shareholders' equity	負債及び資本合計	236,867	241,655	245,531	235,362	219,383

Note: 1. This financial statements are unaudited. Final audited results may vary slightly from those listed.
For detailed information, please see Itoham's annual report scheduled for release in mid-August 2003.

<sup>2.</sup> Shareholders' equity is shown on the consolidated balance sheet as of March 31, 2003 in line with amended guidelines for the preparation of consolidated financial statements.

注1.この英文財務諸表はまだ会計監査が終了していませんので内容が 変更になる可能性があります。詳細は8月中旬発行のアニュアル レポートでご確認下さい。

注2.連結財務諸表規則の改正により、2003年度における貸借対照表 の資本の部については、改正後の連結財務諸表規則により作成して おります。

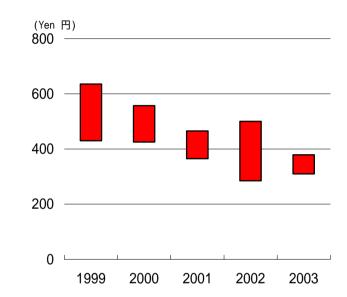
Consolidated Statements of Operations	連結損益計算書					
				1	(Millions of Yer	百万円)
		1999	2000	2001	2002	2003
Net sales	売上高	450,105	470,453	475,519	465,639	473,891
Cost and expenses:						
Cost of sales	売上原価	350,386	364,362	370,946	372,775	374,200
Selling, general and administrative expenses	販売費及び一般管理費	92,199	93,418	93,369	91,862	95,923
Operating income	営業利益	7,520	12,673	11,204	1,002	3,768
Other income(expenses):						
Interest and dividend income	受取利息及び受取配当金	664	591	439	305	257
Interest expense	支払利息及び社債利息	(1,671)	(1,540)	(1,268)	(1,168)	(1,065)
Gain on sale of marketable and investment securities,net	有価証券及び投資有価証券売却損益	318	104	360	38	6
Gain(loss)on disposal of property, plant and equipment	固定資産売却損益及び除却損益	279	(397)	(470)	553	(323)
Write-down of investment securities	投資有価証券評価損	(1,267)	(1,326)	(540)	(1,068)	(1,155)
Write-down of property, plant and equipment	固定資産評価損	-	-	-	-	(1,055)
Equity in earnings of associated companies	持分法による投資利益	-	-	696	1,128	1,067
Gain on securities contributed to employee retirement benefit trust	信託設定益	-	-	9,514	-	-
Net transition obligation of employee retirement benefit plans	退職給付費用	-	-	(17,027)	-	-
Write-down of inventories	たな卸資産評価損	-	-	-	(1,122)	-
Provision for doubtful receivables	貸倒引当金繰入額	-	-	(355)	(650)	(487)
Other, net	その他	119	1,085	479	1,172	314
		(1,558)	(1,483)	(8,172)	(812)	(2,441)
Income before income taxes	税金等調整前当期純利益	5,962	11,190	3,032	190	1,327
Income taxes-current	法人税、住民税及び事業税	4,383	4,781	5,442	1,510	1,539
-deferred	法人税等調整額	(951)	27	(4,181)	(611)	(563)
Minority interests	少数株主損益	(55)	(3)	(13)	2	(38)
Net income(loss)	当期利益(損失)	2,475	6,379	1,758	(707)	313
Net income(loss) per share	1 株当たり当期純利益(損失)	10.87	28.39	8.08	(3.32)	1.49

Note: This financial statements are unaudited. Final audited results may vary slightly from those listed. For detailed information, please see Itoham's annual report scheduled for release in mid-August 2003.

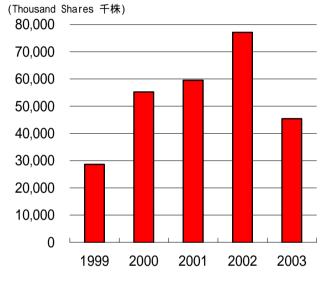
注.この英文財務諸表はまだ会計監査が終了していませんので内容が 変更になる可能性があります。詳細は8月中旬発行のアニュアル レポートでご確認下さい。

Common Stock Price Range

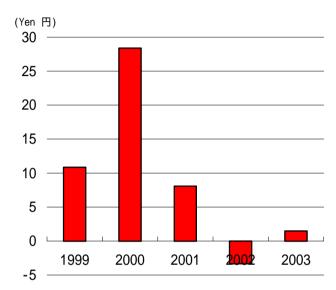
株価



Trading Volume 出来高



Net Income(loss) per Share 1株当たり純利益(損失)



(Yen 円)

		1999	2000	2001	2002	2003
Common Stock Price (High)	株価(最高値)	635	557	465	500	379
Common Stock Price (Low)	株価(最安値)	430	425	365	285	310
Trading Volume (Thousand shares)	出来高(千株)	28,666	55,231	59,530	77,100	45,403
Cash Dividends per Share	1 株当たり配当金	8.00	8.00	8.00	8.00	8.00
Net Income(loss) per Share	1 株当たり当期純利益(損失)	10.87	28.39	8.08	(3.32)	1.49
Payout Ratio	配当性向	73.6%	28.2%	99.0%	-	536.9%

Notes: 1.Common Stock Price range shows the reported high and low sale prices of the Company's common stock on the Tokyo Stock Exchange.

2.Payout Ratio is calculated by dividing cash dividends per share by basic net income(loss) per share.

注: 1.株価は東京証券取引所の株式の当該年度における最高値を表示しています。

2.配当性向は1株当たり配当金を基本的1株当たり当期純利益(損失)で除して計算しています。

ITOHAM FOODS INC. 2003

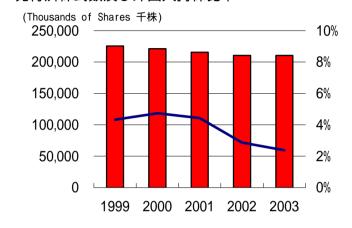
(As of March 31 各表示年の3月31日に終了した会計年度) Price/Earnings Ratio (PER) Price/Book Value Ratio (BPS) Price/Cash Flows Ratio (PCFR) 株価収益率 株価純資産倍率 キャッシュフロー倍率 (Times 倍) (Times 倍) (Times 倍) 2.0 160 140 120 100 1.5 80 15 60 1.0 -20 2000 2001 2002 2003 0.5 -60 -80 0.0 -100 -120 1999 2000 2001 2002 2003 1999 2000 2001 2002 2003 (Yen 円)

		1999	2000	2001	2002	2003
Common Stock Price (at year-end)	株価(年度末)	433	433	386	353	351
Net Income(loss) per Share	1 株当たり当期純利益(損失)	10.87	28.39	8.08	(3.32)	1.49
Shareholders' Equity per Share	1 株当たり株主資本	545.19	567.33	578.04	570.15	559.71
Cash Flows per Share	1 株当たりキャッシュフロー	45.98	44.16	62.30	28.33	27.20
PER (Times)	株価収益率(倍)	39.83	15.25	47.77	(106.33)	235.57
BPS (Times)	株価純資産倍率(倍)	0.79	0.76	0.67	0.62	0.63
PCFR (Times)	キャッシュフロー倍率(倍)	9.42	9.81	6.20	12.46	12.90

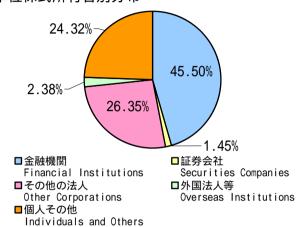
Notes: 1.PER is calculated as year-end stock price divided by net income(loss) per share. 注: 1.株価収益率は、期末株価を1株当たり純利益(損失)で除して計算しています。

- 2.BPS is calculated as year-end stock price divided by shareholders' equity per share.
- 3.PCFR is calculated as year-end stock price divided by cash flows per share.
- 2.株価純資産倍率は、期末株価を1株当たり株主資本で除して計算しています。
- 2.キャッシュフロー倍率は、期末株価を1株当たりキャッシュフローで除して計算しています。

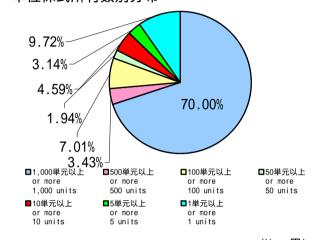
(As of March 31 各表示年の3月31日に終了した会計年度)
Number of Common Shares Issued(Thousands)
Percentage Owned by Overseas Investors
発行済株式数及び外国人持株比率



Breakdown of Issued Shares by Shareholder Type\* 単位株式所有者別分布\*



Breakdown of Issued Shares by size of Shareholding\* 単位株式所有数別分布\*



(Yen 円)

					1999	2000	2001	2002	2003
Number of Common Shares Issued(Thousands) Percentage Owned by Overseas Investors		発行済株式数	(千株)		225,483	221,170	215,482	210,482	210,482
		外国人持株比率			4.33%	4.73%	4.43%	2.87%	2.38%
Breakdown of Issued Shares*	単位株式保有状況	兄*							
Breakdown by Shareholder Type	所有者別分布		Government and Municipalities	Financial Institutions	Securities Companies	Other Corporations	Overseas Institutions	Individuals and Others	Total
		政府及	び地方公共団体	金融機関	証券会社	その他の法人	外国法人等	個人その他	合計
Number of Shares Held(Thousands)	所有株式数(千株)		0	95,780	3,059	55,456	5,005	51,183	210,483
Breakdown ( % )	構成比		0.00%	45.50%	1.45%	26.35%	2.38%	24.32%	100.00%
		1,000 units	500 units	100 units	50 units	10 units	5 units	1 units	
Breakdown by size of Shareholding	所有数別分布	or more	or more	or more	or more	or more	or more	or more	Total
		1,000単元以上	500単元以上	100単元以上	50単元以上	10単元以上	5単元以上	1単元以上	合計
Number of Shares Held(Thousands)	所有株式数(千株)	147,333	7,228	14,750	4,092	9,662	6,618	20,455	210,483
Breakdown (%)	構成比	70.00%	3.43%	7.01%	1.94%	4.59%	3.14%	9.72%	100.00%

<sup>\*</sup>Note: Holdings of less than one unit of shares (1,000 shares) have been excluded from the above number of shares held.

<sup>\*</sup>注: 所有株式数に単位未満株式数 (千株未満) は含まれていません。