200,000 —

100,000

0

1997

1998

1999

2000

2001

(Years ended March 31 各表示年の3月31日に終了した会計年度)

#### Net Sales by Product Division Share of Net Sales 部門別売上高 売上構成比 調理加工品その (Millions of Yen 百万円) ハム・ソーセー 他 ジ部門 Processed Foods Ham and Sausage 500,000 and Other Division Products 28% 調理加工品その他部門 Division 19% ■ Processed Foods and 400,000 Other Products Division 300,000 生肉部門

■ Fresh Meat Division

ハム・ソーセージ部門

■ Ham and Sausage

Division

(Millions of Yen 百万円)

生肉部門

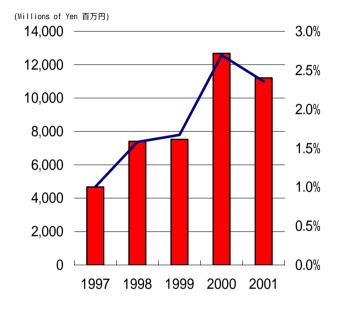
Fresh Meat

Division

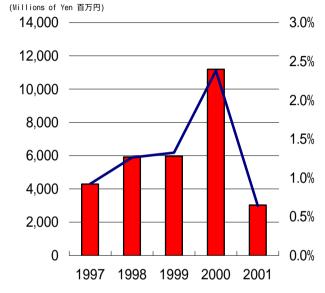
53%

		1997	1998	1999	2000	2001
Sales by Product Division	部門別売上高					
Ham and Sausage Division	ハム・ソーセージ部門	135,941	135,442	132,044	129,413	127,491
Fresh Meat Division	生肉部門	249,469	250,465	232,265	249,810	254,196
Processed Foods and Other Products Division	調理加工食品ほか	80,126	83,040	85,795	91,228	93,830
Total	合計	465,536	468,947	450,104	470,452	475,518

(Years ended March 31 各表示年の3月31日に終了した会計年度)
Operating Income and
Operating Income/Net Sales
営業利益、売上高営業利益率



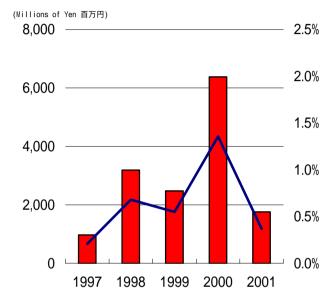
Income Before Income Taxes
Income Before Income Taxes/Net Sales
税引前利益、売上高税引前利益率



Net Income

Net Income/Net Sales

当期純利益、売上高当期純利益率



(Millions of Yen 百万円)

		1997	1998	1999	2000	2001
Net Sales	売上高	465,536	468,947	450,104	470,452	475,518
Operating Income	営業利益	4,674	7,406	7,519	12,672	11,203
Operating Income/Net Sales (%)	売上高営業利益率	1.0%	1.6%	1.7%	2.7%	2.4%
Income Before Income Taxes	税引前利益	4,293	5,917	5,962	11,190	3,031
<pre>Income Before Income Taxes/Net Sales(%)</pre>	売上高税引前利益率	0.9%	1.3%	1.3%	2.4%	0.6%
Net Income	当期純利益	972	3,187	2,475	6,378	1,757
Net Income/Net Sales (%)	売上高当期純利益率	0.2%	0.7%	0.5%	1.4%	0.4%

#### Capital Investment

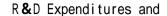
#### 設備投資額

(Millions of Yen 百万円) 20,000

#### Depreciation

#### 減価償却費

(Millions of Yen 百万円)
15,000

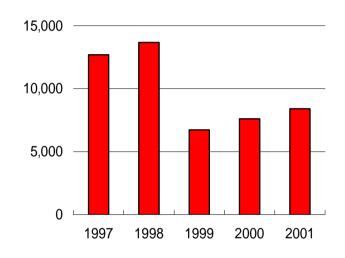


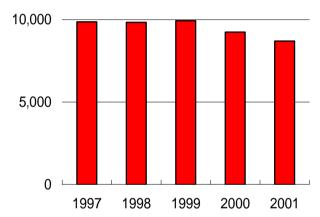
### R&D Expenditures/Net Sales

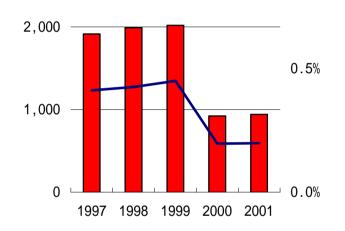
#### 研究開発、売上高研究開発費比率

(Millions of Yen 百万円)

3,000 \_\_\_\_\_\_ 1.0%







(Millions of Yen 百万円)

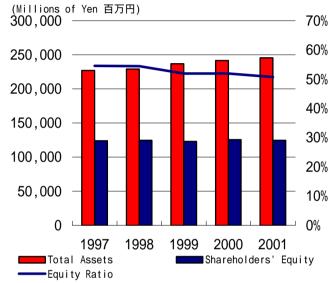
		1997	1998	1999	2000	2001
Capital Investment	設備投資額	12,680	13,657	6,728	7,600	8,400
Depreciation	減価償却費	9,867	9,840	9,935	9,244	8,700
R&D Expenditures	研究開発費	1,914	1,990	2,020	922	941
R&D Expenditures/Net Sales	売上高研究開発費比率	0.4%	0.4%	0.4%	0.2%	0.2%

Note: Effective from fiscal 2000, the standards for accounting for R&D Expenditures and software charged.

注:研究開発費は、2000年度より研究開発費及びソフトフェアの会計処理に関する実務指針に基づき変更しています。

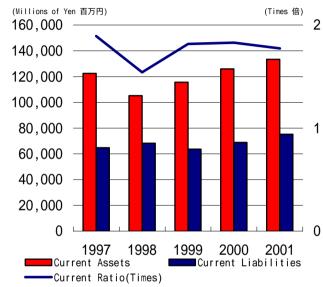
Total Assets, Stockholders' Equity and Equity Ratio

#### 総資産、株主資本及び株主資本比率

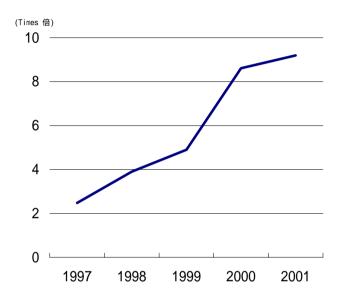


Current Assets and Current Liabilities Current Ratio(Times)

#### 流動資産、流動負債及び流動比率



Interest Coverage インタレストカバレッジ



(Millions of Yen 百万円)

236,866	241,654	245,530
9 122,929	125,475	124,555
% 51.9%	51.9%	50.7%
5 115,634	125,903	133,390
9 63,671	68,864	75,219
1.82	1.83	1.77
4.90	8.61	9.19
)	9 122,929 51.9% 51.9% 115,634 9 63,671 1.82	9 122,929 125,475 51.9% 51.9% 5 115,634 125,903 9 63,671 68,864 1.82 1.83

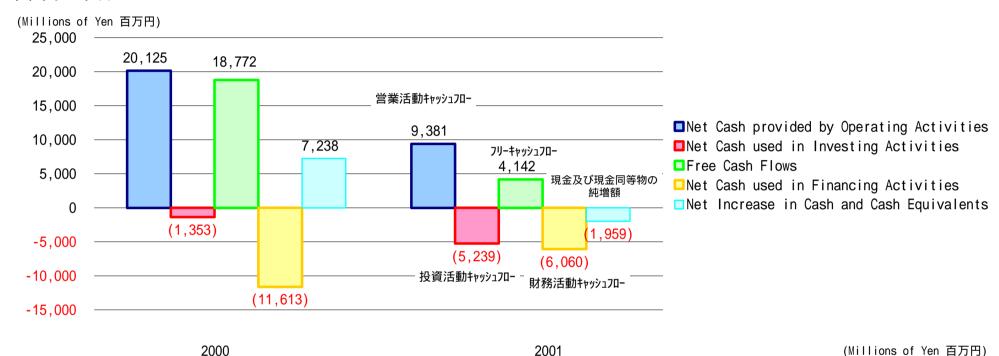
Note:Interest Coverage is calculated as the aggregate of operating Income,

注:インタレストカバレッジは、営業利益と受取利息及び受取配当金の合計を支払利息で除して計算しています。

interest and dividend income divided by interest expense.

#### Cash Flows

#### キャッシュフロー



		2000	2001
Net Cash provided by Operating Activities	営業活動キャッシュフロー	20,125	9,381
Net Cash used in Investing Activities	投資活動キャッシュフロー	(1,353)	(5,239)
Free Cash Flows	フリーキャッシュフロー	18,772	4,142
Net Cash used in Financing Activities	財務活動キャッシュフロー	(11,613)	(6,060)
Net Increase in Cash and Cash Equivalents	現金及び現金同等物の純増額	7,238	(1,959)

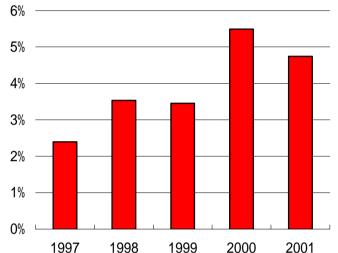
Note: Free cash flows is the aggregate of net cash provided by operating activities and net cash used in investing activities.

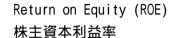
注:フリーキャッシュフローは営業活動キャッシュフローと投資活動キャッシュフローを合算したものです。

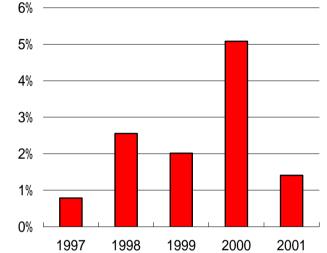
(As of March 31 各表示年の3月31日に終了した会計年度)

Return on Assets (ROA)

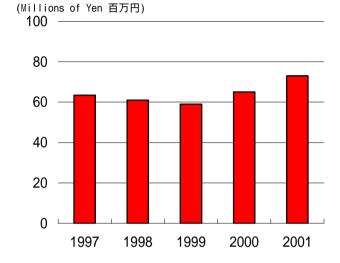
## 総資産事業利益率







Net Sales per Employee 従業員1人当たり売上高



(Millions of Yen 百万円)

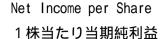
		1997	1998	1999	2000	2001
Earnings Before Interest and Taxes (EBIT)	事業利益	5,444	8,092	8,183	13,263	11,642
Net Income	当期純利益	972	3,187	2,475	6,378	1,757
Total Assets	総資産	227,081	229,056	236,866	241,654	245,530
Shareholders' Equity	株主資本	123,940	124,669	122,929	125,475	124,555
ROA(%)	総資産事業利益率	2.4%	3.5%	3.5%	5.5%	4.7%
ROE(%)	株主資本利益率	0.8%	2.6%	2.0%	5.1%	1.4%
Net Sales per Employee	従業1人当たり売上高	63	61	59	65	73

Note: 1. Net EBIT is the aggregate of operating income and interest and dividend income.

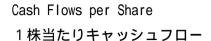
2.Net Sales per Employee is calculated as net sales divided by the average number of employees.

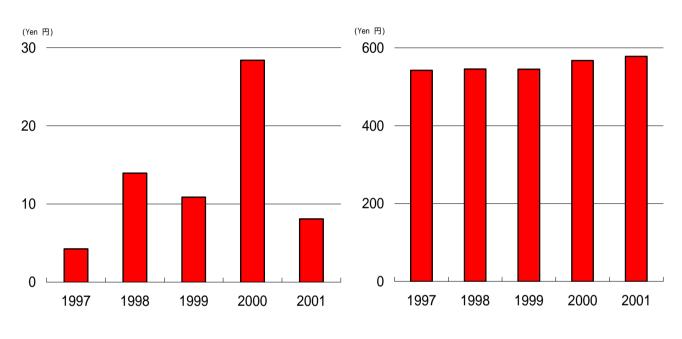
注:事業利益(EBIT)は、営業利益と受取利息と受取配当金を合算したものです。

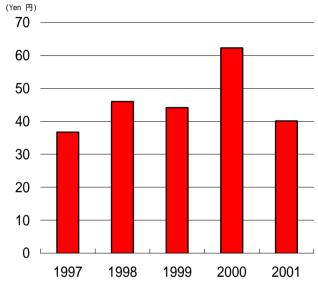
注:従業員1人当たり売上高は、売上高を期中平均従業員総数で除して計算しています。



### Shareholders' Equity per Share 1株当たり株主資本







(Yen 円)

		1997	1998	1999	2000	2001
Net Income per Share	1 株当たり当期純利益	4.26	13.95	10.87	28.39	8.08
Shareholders' Equity per Share	1 株当たり株主資本	542.49	545.68	545.19	567.33	578.04
Cash Flows per Share	1 株当たりキャッシュフロー	36.71	45.98	44.16	62.30	40.12

Notes: 1. Shareholders' equity per share is calculated by dividing shareholders' equity at year-end by the number of shares issued, at year-end.

2.Cash flows per share is calculated by dividing cash flows(the total of net income plus depreciation and amortization minus cash dividends and directors' bonuses) by the number of shares issued, at year-end.

注: 1.1 株当たり株主資本は、期末株主資本を期末発行済株式数で除して計算しています。

- 2.1株当たりキャッシュフローは、キャッシュフロー(当期純利益+減価償却費
  - 配当金 役員賞与)を発行済株式数で除して計算しています。

ITOHAM FOODS INC. 2001

Consolidated **連結** 

Consolidated Financial	Statements	財務諸表
------------------------	------------	------

Consorrdated Financial Statements 射務論表				00113	<u>Ulluate</u>	
Consolidated Balance Sheets	連結貸借対照表					
Assets 資産の部					(Millions of Ye	
-		1997	1998	1999	2000	2001
Current assets:	流動資産					
Cash and time deposits	現金及び預金	16,106	18,034	20,450	16,467	15,713
Marketable securities	有価証券	24,012	2,117	12,664	19,536	18,445
Receivables:						
Trade notes and accounts	受取手形及び売掛金	45,062	44,904	43,559	47,390	53,718
Other	貸付金等	480	481	500	331	241
Allowance for doubtful receivables	貸倒引当金	(237)	(405)	(353)	(391)	(481)
Fund trust Investments	指定金外信託	-	-	-	540	-
Inventories	棚卸資産	35,207	38,268	36,368	39,587	41,893
Deferred tax assets	繰延税金資産	-	-	812	835	1,394
Other current assets	その他流動資産	1,839	1,727	1,635	1,608	2,467
Total current assets	流動資産合計	122,469	105,126	115,635	125,903	133,390
Investments and non-current assets:						
Investments in:						
Unconsolidated affiliates	関連会社株式	3,013	4,197	4,056	3,037	3,268
Other	投資有価証券等	5,344	20,358	19,139	18,161	18,609
Loans to:						
Unconsolidated affiliates	関連会社長期貸付金	2,866	160	440	409	178
Other	長期貸付金等	-	-	-	1,841	1,911
Other	その他	9,905	11,666	12,469	10,940	10,534
Long-term deferred tax assets	長期繰延資産税金資産	<u>-</u>	<u>-</u>	277	530	1,009
Allowance for doubtful receivables	貸倒引当金	(127)	(237)	(212)	(580)	(873)
		21,001	36,144	36,169	34,338	34,636
Property,plant and equipment:	固定資産		•		•	
Land	土地	19,624	23,667	24,274	24,173	23,866
Buildings and structures	構築物	61,960	66,459	66,959	64,937	66,102
Machinery and equipment	機械装置及び車輌運搬具、工具器具備品	88,652	91,902	93,483	92,990	93,639
Breeding livestock	生物	<u>-</u>	<u>-</u>	405	227	258
Construction in progress	建設仮勘定	3,914	1,076	262	701	284
<del>-</del>		174,150	183,104	185,383	183,028	184,149
Accumulated depreciation	減価償却累計額	(91,285)	(96,422)	(101,907)	(103,964)	(107,272)
Property, plant and equipment-net	有形固定資産計	82,865	86,682	83,476	79,064	76,877
Intangible assets	無形固定資産	635	693	497	775	628
Foreign currency translation adjustments	為替換算調整	112	411	1,090	1,575	-
Total assets	資産合計	227,082	229,056	236,867	241,655	245,531
		•			M EOODS T I	

ITOHAM FOODS I N C . 2000

# Consolidated 連結

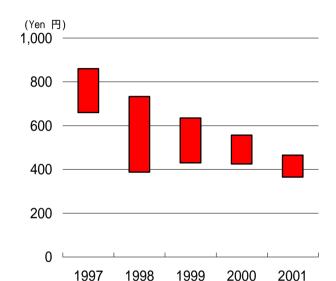
Consolidated Balance Sheets	連結貸借対照表				<u> </u>	· / / / / / /
Liabilities and Shareholders' Equity	負債及び資本の部			(	Millions of Ye	en 百万円)
<u></u>	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1997	1998	1999	2000	2001
Current liabilities:	流動負債					
Bank Ioans	短期借入金	11,394	12,512	8,253	4,640	5,784
Long-term debt due within one year	1 年以内に返済する長期借入金	1,850	1,718	901	355	517
Notes and accounts payable:						
Trade	支払手形及び買掛金	32,236	34,303	33,870	42,255	45,630
Construction	設備関係(支払手形・未払金)	2,543	2,799	1,483	2,095	1,752
Other	未払金・未払消費税	9,003	10,241	9,932	10,603	11,401
Accrued expenses	未払費用及び賞与引当金	4,121	4,371	4,529	4,456	4,481
Income taxes payable	未払法人税等	2,423	857	3,137	2,955	3,035
Deferred tax liabilities	繰延税金負債	-	-	94	77	72
Other	その他流動負債	1,146	1,398	1,472	1,429	2,547
Total current liabilities	流動負債合計	64,716	68,199	63,671	68,865	75,219
Long-term debt due after one year	長期債務	36,000	33,594	47,146	43,488	40,621
Employees' retirement benefits	退職給与引当金	1,733	1,835	1,930	2,204	-
Allowance for employees' severance and	退職給付引当金	_	_	_	_	3,854
retirement benefits						0,001
Directors' and statutory auditors'	役員退職慰労引当金	569	546	612	778	832
retirement benefits		000	0.10			
Long-term deferred tax liabilities	長期繰延税金負債	-	-	242	560	82
Minority interests	少数株主持分	123	212	336	284	367
Oh a mah a hala ma ha mai tu u	次十					
Shareholders'equity:	資本 ※ * ◆	00 445	00 445	00 445	00 445	00 445
Common stock	資本金	22,415	22,415	22,415	22,415	22,415
Additional paid-in capital	資本準備金	32,340	32,340	30,841	28,852	26,381
Retained earnings:	<b>剩余金</b>	69,186	69,916	69,675	74,210	74,147
Net unrealized holding gains on securities	その他有価証券評価差額金	-	-	-	-	3,652
Foreign currency translation adjustments	為替換算調整勘定	-	-	-	-	(2,038)
Treasury stock, at cost	自己株式	(0)	(1)	(1)	(1)	(1)
Total shareholders'equity	資本合計	123,941	124,670	122,930	125,476	124,556
Total liabilities and shareholders' equity	負債及び資本合計	227,082	229,056	236,867	241,655	245,531

ITOHAM FOODS I N C . 2001

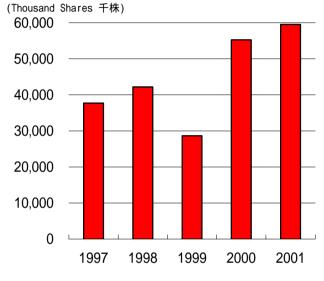
Consolidated Statements of Income	連結損益計算書					
				(	Millions of Ye	en 百万円)
		1997	1998	1999	2000	2001
Net sales	売上高	465,536	468,947	450,105	470,453	475,519
Cost and expenses:						
Cost of sales	売上原価	374,381	370,406	350,386	364,362	370,946
Selling, general and administrative expenses	販売費及び一般管理費	85,761	90,649	92,199	93,418	93,369
Operating income	営業利益	5,394	7,892	7,520	12,673	11,204
Other income and expenses:						
Interest and dividend income	受取利息及び受取配当金	770	686	664	591	439
Interest expense	支払利息及び社債利息	(2,194)	(2,076)	(1,671)	(1,540)	(1,268)
Gain(Loss)on sale of marketable and	有価証券売却益、損	63	(71)	318	104	360
investment securities, net	(含む投資有価証券)					
Gain(Loss)on disposal of property,	固定資産売却益、損	(243)	1,532	279	(397)	(470)
plant and equipment						
Write-down of securities	有価証券評価損	(326)	(1,746)	(1,267)	(1,326)	(540)
Loss on disposal of fund trust inverstments	信託処分損	(32)	(846)	(181)	-	-
Gain on securities contributed to employee retirement benefit trust	退職給付信託設定益	-	-	-	-	9,514
Amortization of net transition obligation	退職給付会計基準変更時差異処理損失	-	-	-	-	(17,027)
Other, net	その他	1,108	546	300	1,085	820
		(1,101)	(1,975)	(1,558)	(1,483)	(8,172)
Income before income taxes	税金等調整前当期純利益	4,293	5,917	5,962	11,190	3,032
Income taxes-current	法人税、住民税及び事業税	3,544	2,670	4,383	4,781	5,442
-deferred	法人税等調整額	-	-	(951)	27	(4,181)
Minority interests	少数株主利益	24	60	55	3	13
Net income	当期利益	973	3,187	2,475	6,379	1,758
Net income per share	1 株当たり当期純利益	4.26	13.95	10.87	28.39	8.08

ITOHAM FOODS INC. 2001

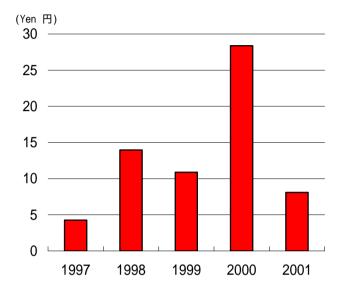
Common Stock Price Range 株価



Trading Volume 出来高



Net Income per Share 1株当たり純利益



(Yen 円)

		1997	1998	1999	2000	2001
Common Stock Price (High)	株価(最高値)	860	733	635	557	465
Common Stock Price (Low)	株価(最安値)	660	388	430	425	365
Trading Volume (Thousand shares)	出来高 ( 千株 )	37,726	42,180	28,666	55,231	59,530
Cash Dividends per Share	1 株当たり配当金	10.50	10.50	8.00	8.00	8.00
Net Income per Share	1 株当たり当期純利益	4.26	13.95	10.87	28.39	8.08
Payout Ratio	配当性向	246.5%	75.3%	73.6%	28.2%	99.0%

Notes: 1.Common Stock Price range shows the reported high and low sale prices of the Company's common stock on the Tokyo Stock Exchange.

2.Payout Ratio is calculated by dividing cash dividends per share by basic net income per share.

注: 1.株価は東京証券取引所の株式の当該年度における最高値を表示しています。

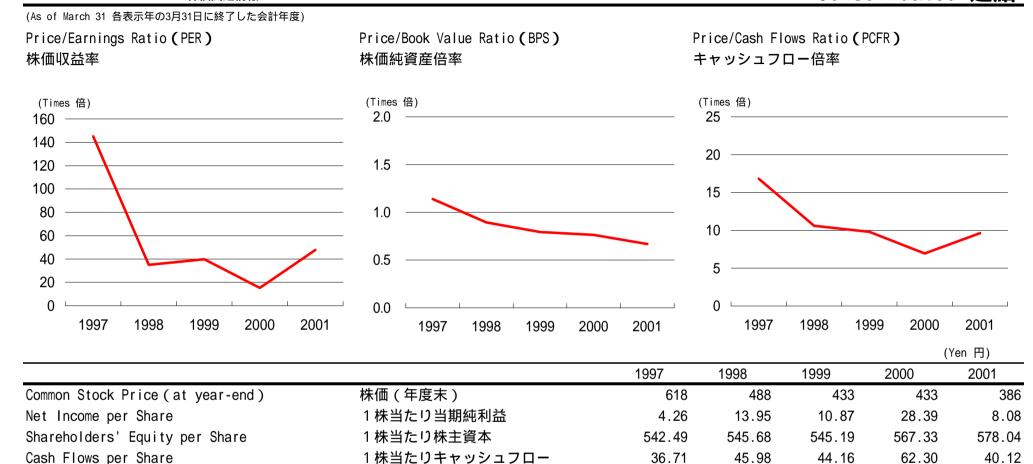
2.配当性向は1株当たり配当金を基本的1株当たり当期純利益で除して計算しています。

ITOHAM FOODS I N C . 2001

PER (Times)

BPS (Times)

PCFR (Times)



株価収益率(倍)

株価純資産倍率(倍)

キャッシュフロー倍率(倍)

Notes: 1.PER is calculated as year-end stock price divided by net income per share.

- 2.BPS is calculated as year-end stock price divided by shareholders' equity per share.
- 3.PCFR is calculated as year-end stock price divided by cash flows per share.
- 注: 1.株価収益率は、期末株価を1株当たり純利益で除して計算しています。

145.07

1.14

16.83

2.株価純資産倍率は、期末株価を1株当たり株主資本で除して計算しています。

34.98

0.89

10.61

39.83

0.79

9.81

2.キャッシュフロー倍率は、期末株価を1株当たりキャッシュフローで除して計算しています。

15.25

0.76

6.95

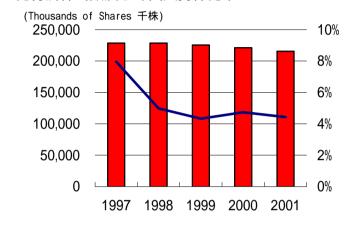
40.12

47.77

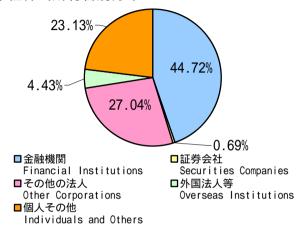
0.67

9.62

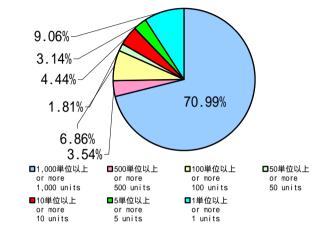
(As of March 31 各表示年の3月31日に終了した会計年度)
Number of Common Shares Issued(Thousands)
Percentage Owned by Overseas Investors
発行済株式数及び外国人持株比率



Breakdown of Issued Shares by Shareholder Type\* 単位株式所有者別分布\*



Breakdown of Issued Shares by size of Shareholding\* 単位株式所有数別分布\*



(Yen 円) 1997 1998 1999 2000 2001 Number of Common Shares Issued(Thousands) 発行済株式数(千株) 228,470 228,470 225,483 221,170 215,482 Percentage Owned by Overseas Investors 外国人持株比率 4.98% 4.33% 4.73% 4.43% 7.96% Breakdown of Issued Shares\* 単位株式保有状況\* Government and Financial Securities Other Overseas Individuals Breakdown by Shareholder Type 所有者別分布 Total Municipalities Institutions Companies Corporations Institutions and Others 政府及び地方公共団体 金融機関 証券会社 その他の法人 外国法人等 個人その他 合計 Number of Shares Held(Thousands) 215,482 所有株式数(千株) 0 96,359 1,481 58,256 9,544 49,840 Breakdown (%) 構成比 44.72% 27.04% 4.43% 23.13% 0.00% 0.69% 100.00% 1.000 units 500 units 100 units 50 units 10 units 5 units 1 units Breakdown by size of Shareholding 所有者別分布 or more Total 合計 1,000単位以上 500単位以上 100単位以上 50単位以上 10単位以上 5単位以上 1単位以上 Number of Shares Held(Thousands) 215,482 所有株式数(千株) 152.967 7.629 14.779 3.891 9.567 6.763 19.512 Breakdown (%) 構成比 70.99% 3.54% 6.86% 1.81% 4.44% 3.14% 9.06% 100.00%

\*注: 所有株式数に単位未満株式数 (千株未満)は含まれていません。

<sup>\*</sup>Note: Holdings of less than one unit of shares (1,000 shares) have been excluded from the above number of shares held.